



PURPOSE-FUELED. COMMUNITY-DRIVEN.



PASSION. SERVICE. **HUMBLY SERVING ALL THOSE ON OUR PATH.** COMMITMENT.
HERITAGE. INTEGRITY. QUALITY. PERFORMANCE. SUSTAINED GROWTH.
EXCELLENCE. **INVESTING IN PEOPLE.** TRUST. PARTNERSHIP. **REACHING OUR**
WORLD, TOUCHING YOUR COMMUNITIES. RELATIONSHIPS. ENRICHING PEOPLE.
VISIONARY LEADERSHIP. **ONE WDT COMMUNITY.** CORE VALUES. ENRICHING
FAMILIES. ORGANIC GROWTH. EFFICIENCY. QUALITY. MISSION. CULTURE.
ENTREPRENEURSHIP. **SAFETY - DRIVING OUR DECISIONS, PROTECTING LIVES.**
PURPOSE-FUELED. COMMUNITY-DRIVEN. PASSION. SERVICE. **HUMBLY SERVING**
ALL THOSE ON OUR PATH. COMMITMENT. HERITAGE. INTEGRITY. QUALITY.
PERFORMANCE. SUSTAINED GROWTH. EXCELLENCE. VISIONARY LEADERSHIP.
MISSION. INVESTING IN PEOPLE. **PURPOSE-FUELED. COMMUNITY-DRIVEN.**
COMMUNITY. **CORE VALUES.** ENRICHING FAMILIES. ORGANIC GROWTH.





WHO WE ARE

At Western Dairy Transport (WDT), we believe who we are is just as important as the services our company provides. WDT is the nation's leading milk and dairy-related logistics company serving customers in 48 states and Mexico, yet at our core, we retain the feel and attitude of a small company. Today, WDT serves the bulk food-grade transportation industry, comprised of dairy farmers and food processors.

At WDT, we are purpose-fueled and community-driven, believing that everyone benefits from strong and vibrant communities.

Above all, our core purpose is to enrich and grow people, families and communities.





700

TEAM
MEMBERS



MORE
THAN
600

DRIVERS
TRAINED



“Service is what we
sell, but our values
and our mission
shine though our
people!”

Maureen Norsworthy
WDT Team Member



11

TERMINALS



50
YEARS OF
SERVICE



3
DRIVER
TRAINING
ACADEMIES



70%
HIGHER
RETENTION RATE
THAN INDUSTRY
AVERAGE



900
TRUCKS
ROLLING



“WDT is a great
family-oriented
business and great
folks that will be there
to help you out”

*Wayne Holland
WDT Team Member*





“TRUCKS AND TRAILERS MAY BE OUR
TOOLS, BUT PEOPLE, FAMILIES AND
COMMUNITIES ARE OUR FUEL.”

James C. Dixon
Chief Operating Officer
- WDT Core Purpose Video -

WDT BOARD MEMBERS + EXECUTIVE



J.W. "BILL" HONEYCUTT, JR.
Chairman, Board of Directors



DAVID S. SHELTON
President & Chief Executive Officer



JAMES C. DIXON
Chief Operating Officer

LEADERSHIP



DREW HONEYCUTT
*Chief Marketing Officer &
Operations Manager, WD Logistics*



JAMES B. PECK
Chief Financial Officer

MY DAD WAS A PASTOR,
AND HIS OFFICE WALLS WERE
DECORATED BY HUNDREDS
OF PICTURES COLORED BY
CHILDREN EACH TELLING
THEIR SPECIAL STORY
THROUGH PICTURES. WHAT
MAY HAVE SEEMED LIKE
CRAYON CLUTTER TO SOME
HAS ALWAYS BEEN MY
REMINDER THAT EVERY
PERSON HAS A SPECIAL
STORY TO SHARE IF WE WILL
JUST GIVE THEM A CHANCE
TO TELL IT.

David S. Shelton



OUR 'WHY'

LIVING THE WDT CORE PURPOSE,
MISSION & VISION

Some may think it out of the ordinary for a traditionally logistics-based company to ask, "Why do we do what we do?"

We say, "Thanks for noticing!" Because, we want to be above ordinary!

Yes, we have trucks and, yes, our trucks move bulk dairy products and dry freight, but what is most important to us, and what makes WDT a truly great company is our passion for serving people and doing things the right way.

By envisioning everything we do through a that's-the-way-it-should-be lens, the WDT community daily identifies new trendsetting opportunities to serve all those on our path. From our community of team members to our industry partners, we believe in investing in people and championing innovative community-based solutions that make sense to our partners.

WDT has a proven track record of doing logistics management the right way for the right reasons. That's what gets us up early and what we start thinking about with our very first cup of coffee each morning.



WE EXIST TO ENRICH AND GROW
PEOPLE, FAMILIES AND COMMUNITIES.

WDT Core Purpose



OUR WDT HERITAGE

Our founder, J.W. “Bill” Honeycutt, Jr., is a 21st century entrepreneur with an 18th century work ethic, driven by strong family values and a commitment to relationships built on a handshake. Western Dairy Transport was founded in 1967 in Cabool, Mo. Bill used 10 milk trucks to provide friendly, reliable bulk-milk delivery service to his customers in the Ozark region of Missouri. WDT has a long history of being a customer-driven, organic-growth company. We are extremely proud of our heritage, rely on it as our compass, and believe the life story of our company has only just begun.

Our heritage is yesterday walking side-by-side with today, planning for tomorrow. We are more than the sum of our trucks and trailers. We are purpose-fueled and community-driven.



**It takes trucks to move MID-AM products
that's what we provide . . .**



CABOOL LEASE, INC. EVVINGT WASHINGTON, MONTANA
CABOOL TRANSPORT, INC. BUTTE MONTANA, MONTANA
CABOOL DIESEL SERVICE, INC. GREAT FALLS, MONTANA
HONEYCUTT CHEVROLET COMPANY BUTTE, MONTANA

1967







OUR ‘HOW’

Our ‘how’ starts with the WDT Mission:

Our daily mission is to deliver the highest quality service while operating in the safest, most efficient manner possible.

Every step we take is framed by our people. Trucks and trailers are our tools, but it’s our people, our values and our commitment to quality-driven service that has built 50 years of lasting relationships with our customers and partners.

The safety of all those on our path starts with the best mechanics in the industry and is delivered by our professional drivers. Delivering quality and efficiency is the daily passion of all our team members. We don’t just say it; we live it.

We believe it takes every person on our team walking arm-in-arm to achieve our mission, realize our vision and ensure we are actively living out our core purpose. As a guide to keep our actions between the yellow lines, we have established some operational and cultural markers along our road to serve as guideposts while living out our core purpose, achieving our mission and realizing our vision. We refer to these as the WDT spirit guiding principles.

These principles serve to guide us in our decisions as a company and as a community. They permeate our long-range strategic planning and our daily actions.

That’s our ‘how’ — always keeping quality service, safety and efficiency at the forefront of our mission.



WDT TODAY

Our people are our passion.

Today, WDT is the nation's largest milk and dairy-related logistics company serving customers in 48 states and Mexico with more than 900 trucks and 11 terminal locations to meet the needs of our customers and industry partners.

Our charge is to continue building strong communities, servant leaders and lasting partnerships. WDT has secured its place as an industry leader by relying on its most important resource — our 700 team members and leaders. From our drivers to our tanker sanitation technicians and from our payroll staff to our dispatchers, every member of our team is crucial to realizing our vision. Our team deploys innovative in-transit load tracing and delivery monitoring technologies, while focusing on forging strong customer and team member partnerships as we look to the future.









“IT’S NOT JUST THE PEOPLE WHO WORK
HERE. IT’S THE PEOPLE’S PEOPLE.”

J.W. “Bill” Honeycutt, Jr.
Founder & Chairman of the Board



WESTERN DAIRY TRANSPORT
DRIVER TRAINING
— ACADEMY —

DRIVER TRAINING

Graduates of the Western Dairy Transport Driver Training Academy are among the best trained in the nation. Our innovative hands-on driver training program is one of many reasons our retention rate exceeds the industry average by more than 70%. All applicants undergo a rigorous screening process before arriving on location at one of three North American training academies for paid training sessions. WDT drivers are crucial members of our community, and we take great pride in setting high candidate entrance standards. Our academy staff are among the leading commercial driver license (CDL) trainers in the nation and are supported by the leading logistics industry safety experts. Students also receive training in customer relations and hear directly from the leadership team on WDT's culture and guiding principles.





- SAFETY -
DRIVING OUR
DECISIONS,
PROTECTING
LIVES

PROFESSIONAL DEVELOPMENT

INVESTING IN OUR FUTURE

At WDT, our belief is “to whom much is given, much is required.” Our professional development programs support our core purpose, which is to enrich and grow people, families and communities, and our guiding principle, which is humbly serving all those on our path.

We know the wisdom of taking the long view and making the right investments in people for sustained growth. As part of our deep commitment to achieving our daily mission and reaching toward our vision for tomorrow, we have consciously set extremely high expectations for ourselves, starting with professional development. We believe investing in the people who serve our partners and our local communities is an investment in families, communities and our world. From driver candidates who become WDT Training Academy graduates to members of our WDT leadership team who complete professional development courses in leadership or industry specialties, we know that an investment in our people is an investment in America's future.





WDT
MARS TEAM

preserve the core. stimulate progress.

WDT is a global logistics company that never stops moving forward, always looking for a better tomorrow. The WDT Mars Team project is part of our commitment to finding new ways to serve all those on our path.

In 2017, WDT celebrated a milestone of 50 years serving local communities. With great excitement, we used this historical marker as an opportunity to reflect and ask some thought-provoking questions of our success and our future: 'What has brought us to this point?' And, 'What new challenges can we conquer?'

After taking a close look at our own heritage and studying some leading visionary companies, a team of WDT leaders began the process of envisioning new opportunities for our next 50 years. While we recognize that writing it down is just the beginning, we believe our heritage of embracing challenges and thinking of others first has served as our preparation to improve the quality of life for all those on our path and to serve our partners with even greater vigor over the next 50 years.



CORE PURPOSE

We exist to enrich and grow people, families and communities.



MISSION

Our daily mission is to deliver the highest quality service while operating in the safest, most efficient manner possible.



VISION

Our vision is to be the most desired employer and service provider in all industries we serve.

WDT SPIRIT

GUIDING PRINCIPLES

Everything we do is in the spirit of:



COMMUNITY

Investing in people



INTEGRITY

Maintaining trust through
uncompromised honesty



SERVICE

Humbly serving all
those on our path

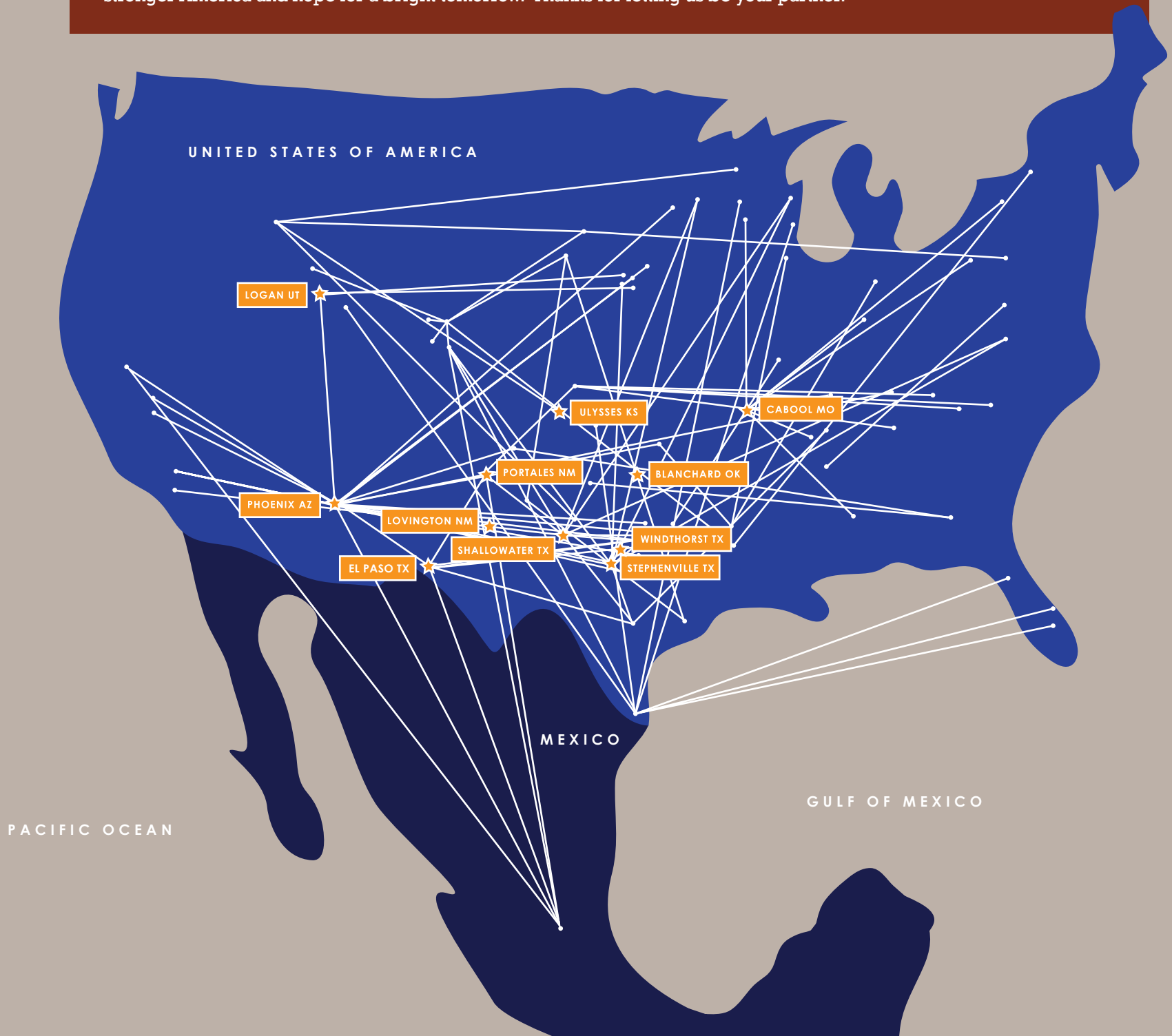


SAFETY

Driving our decisions,
protecting lives

REACHING OUR WORLD, TOUCHING YOUR COMMUNITIES

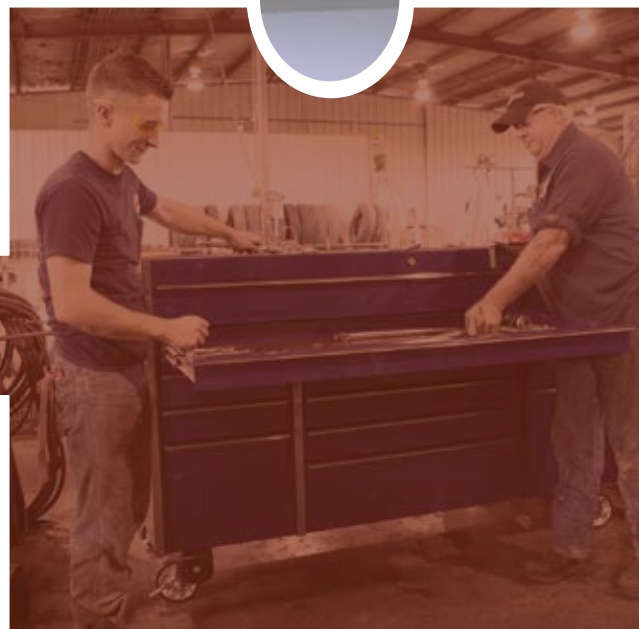
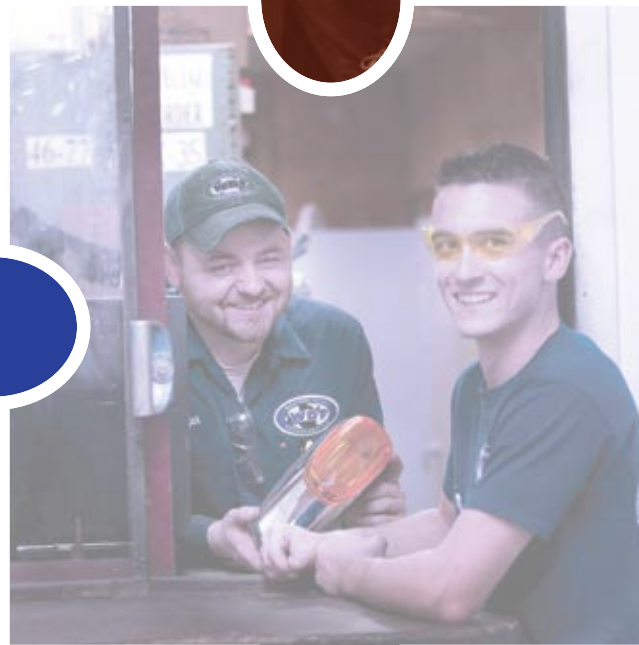
We are 18,000 wheels and 700 hearts and souls working together to touch thousands of communities across our land. Our trucks travel the miles to deliver the products that feed the world as our people spread the message of a stronger America and hope for a bright tomorrow. Thanks for letting us be your partner.





A crucial piece is missing in our album. It's a picture of new team members in new communities. All of our travels and searching for new innovations and ways to serve those on our path inevitably leads us to new partnerships in new places.

Let's connect.





“WE THANK GOD FOR 50 YEARS OF PROVISION
AND PROTECTION AT WDT, AND WITH HIS
BLESSING, WE WILL USE THESE CORNERSTONE
BELIEFS FOR AT LEAST 50 MORE.”

David S. Shelton
President & Chief Executive Officer
- WDT 50th Anniversary Video -





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